

# Pro-Mix<sup>®</sup> Moderate Term Collective Investment Trust (CIT) Class S



## Fund Facts

CUSIP	563821131
Inception Date	01/01/2000
Fund Manager	Manning & Napier Advisors, LLC
Expense Ratio Before Fee Waiver	0.90%
Expense Ratio After Fee Waiver*	0.90%

\*Reflects the Trustee's contractual agreement to limit fees and voluntary agreement to reimburse certain expenses.  
This fund is available only for use within certain qualified employee benefit plans.

## Investment Objective

To provide equal emphasis on long-term capital growth and capital preservation.

## Investment Strategy

The portfolio is invested in a moderately conservative mix of securities that seeks to balance growth and capital preservation for a more stable rate of return relative to an investment in the stock market. Holdings are diversified primarily among intermediate to long-term fixed income securities. Because this fund is designed to moderate risk, stocks will typically be a minority in the portfolio, unless the fund manager's analysis shows that the stock market is especially attractive.

The fund manager will adjust the investment mix over time to manage risk by continually evaluating individual securities and market conditions to determine the relative attractiveness of each investment. In general, stock exposure will increase when valuations are low and decrease during speculative markets.

## About Risk-Based Funds

Risk-based funds offer professional management and asset allocation to retirement plan participants through a choice of investment objectives that range from fairly aggressive to fairly conservative. All a participant has to do is determine which objective best suits his or her current risk tolerance and investment time horizon, then decide when to move to a more conservative objective as his or her personal situation changes over the years.

## Time Horizon and Range of Stock Exposure

Maximum Term	Extended Term	Moderate Term	Conservative Term
15+ Years	7 - 20 Years	<b>3 - 10 Years</b>	0 - 5 Years
70% - 95%	40% - 70%	<b>20% - 60%</b>	15% - 45%

### May be appropriate for investors:

- Who want long-term capital growth and who seek to minimize extreme declines in account value
- Who have a moderate tolerance for capital risk

## Portfolio Composition (as of 09/30/2018)

Detailed Asset Class Allocation (Due to rounding, totals may not equal the sum of each category.)

	Stocks	Bonds	Cash
	<b>37.72%</b>	<b>61.18%</b>	
International Equities	13.18%	Long Term Fixed Income	19.54%
Small Capitalization	0.55%	Intermediate Term Fixed Income	26.93%
Mid Capitalization	3.52%	Short Term Fixed Income	14.72%
Large Capitalization	20.46%	<b>Cash</b>	<b>1.10%</b>

## Top Ten Investments

Total Holdings: 540

TREASURY NOTES	12.22%	BOOKING HOLDINGS INC	1.28%
GOVERNMENT AGENCY	7.32%	MASTERCARD INC-CLASS A	1.18%
TREASURY BONDS	4.69%	MICROSOFT CORP	1.15%
UNITED STATES TREAS INFL INDEX 0.12500 04/15/2020	4.54%	MEDTRONIC INC	1.13%
INCYTE CORP	1.62%	QORVO INC	1.11%

Investments will change over time. Top Ten Investments list is unaudited and excludes cash.

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## A Word About Risk

All investments involve risks, including possible loss of principal. Because the fund invests in both stocks and bonds, the value of your investment will fluctuate in response to stock market movements and changes in interest rates. Investing in the fund will also involve a number of other risks, including issuer-specific risk, foreign investment risk, and small-cap/mid-cap risk. Investments in options and futures, like all derivatives, can be highly volatile and involve risks in addition to the risks of the underlying instrument on which the derivative is based, such as counterparty, correlation and liquidity risk. Also, the use of leverage increases exposure to the market and may magnify potential losses.

## About the Fund Manager

Manning & Napier Advisors, LLC (Manning & Napier) provides investment advisory services to Exeter Trust Company, Trustee of the Manning & Napier Collective Investment Trusts. Manning & Napier is headquartered in Rochester, NY and has more than 45 years of experience managing life cycle investment objectives. The firm's active management approach focuses on participating in rising markets and, as important, helping to reduce the risk of large losses in sustained bear market periods. A team of investment analysts and professionals make all investment decisions in an effort to provide investors with strong risk-adjusted returns.

## Performance (as of 09/30/2018)

	Pro-Mix <sup>®</sup> Moderate Term CIT Class S	30/10/60 Rusl 3000/MSCI ACWXU/BB Agg
Since Inception (01/01/2000)	5.95%	5.44%
U.S. Stock Market Cycle (Since 04/01/2000)	5.93%	5.36%
Ten Year	5.57%	6.66%
Five Year	4.01%	5.78%
Three Year	5.84%	6.83%
One Year	3.19%	4.53%
Year-to-Date	1.85%	1.86%
Quarter	1.29%	2.20%

*Returns are net of Pro-Mix<sup>®</sup> CIT Class S expenses. Performance data quoted represents past performance and does not guarantee future results. Performance for periods greater than one year is annualized. Your investment may fluctuate in value and there is a potential for loss as well as profit.*

This Fund is a collective investment trust (CIT) maintained by Exeter Trust Company (ETC), as Trustee, for investment only by certain qualified employee benefit plans. CITs are not mutual funds, and their units are not registered under the Securities Act of 1933, or applicable securities laws of any state or other jurisdiction. CITs are exempt from registration and regulation under the Investment Company Act of 1940 (the "1940 Act"), and unit holders are not entitled to the protections of the 1940 Act. ETC has claimed an exclusion from the definition of the term "commodity pool operator" under the Commodity Exchange Act and, therefore, is not subject to registration or regulation as a pool operator under said Act. ETC is responsible for voting proxies for securities held in the CITs. Proxies will be voted and recorded in accordance with ETC's proxy voting policy, although ETC may solicit recommendations and advice from unaffiliated proxy advisory firms, or other advisors or sub-advisors which it retains with respect to the CITs. This Fund is not FDIC-insured, may lose value, and is not guaranteed by ETC, any of its affiliates, or any other bank or government agency. The 30/10/60 Blended Index is 30% Russell 3000<sup>®</sup> Index (Rusl 3000), 10% MSCI ACWI ex USA Index (MSCI ACWXU), and 60% Bloomberg Barclays U.S. Aggregate Bond Index (BB Agg). Rusl 3000 is an unmanaged index that consists of 3,000 of the largest U.S. companies based on total market capitalization. The Index returns are based on a market capitalization-weighted average of relative price changes of the component stocks plus dividends whose reinvestments are compounded daily. Index returns provided by Bloomberg. MSCI ACWXU is designed to measure large and mid-cap representation across 22 of 23 Developed Markets countries (excluding the U.S.) and 24 Emerging Markets countries. The Index returns do not reflect any fees or expenses. The Index is denominated in U.S. dollars. The Index returns are net of withholding taxes. They assume daily reinvestment of net dividends thus accounting for any applicable dividend taxation. Index returns provided by Bloomberg. BB Agg is an unmanaged, market value-weighted index of U.S. domestic investment-grade debt issues, including government, corporate, asset-backed, and mortgage-backed securities with maturities of one year or more. Index returns provided by Interactive Data. The returns of the indices do not reflect any fees or expenses. Returns provided are calculated monthly using a blended allocation. Because the fund's asset allocation will vary over time, the composition of the fund's portfolio may not match the composition of the comparative Indices.